



**MITSUBISHI MOTORS  
FINANCIAL SERVICES**



**END-OF-LEASE GUIDE**



As a valued Mitsubishi customer we look forward to helping you continue your journey.

# Which road will you take?

Whether you change into the latest version of your current vehicle, or choose something else from our model line up, it's an exciting time to lease a new Mitsubishi.



## YOUR END-OF-LEASE OPTIONS

- 1. Lease**  
Lease or finance a new Mitsubishi vehicle\* and return your current vehicle to your dealership.
- 2. Purchase**  
Purchase your current vehicle at the lease end value indicated on your contract.
- 3. Return**  
Return your vehicle after satisfying any lease end obligations. We take care of the rest.

**Your satisfaction is our priority, through this guide we want to ensure that you have all the information to support your end of lease decision.**

\*On approved credit.



## End-of-Lease Options



### Lease

#### **Lease or finance a new Mitsubishi vehicle**

Make an appointment with your nearest Mitsubishi dealer.

Choose your next Mitsubishi and discuss which financing options are best for you.

Return your current Mitsubishi vehicle and satisfy any lease end obligations.

Remember to bring your owner's manual, extra set of keys and any others accessories that came with the vehicle.

### Purchase

#### **Purchase your current vehicle**

Contact your Mitsubishi dealer to discuss purchase option.

Purchase your current vehicle at the lease end value indicated on your contract.

### Return

#### **Return your vehicle after satisfying any lease end obligations**

Return the vehicle to the Mitsubishi dealership where it was leased.

Remember to bring your owner's manual, extra set of keys and any others accessories that came with the vehicle.



## Examples of Wear and Tear

We understand that over the course of your journey in your Mitsubishi there will be some wear and tear. This guide will help you determine what is considered normal, and within the parameters of your lease, and what is considered in excess of your lease parameters.

### Normal



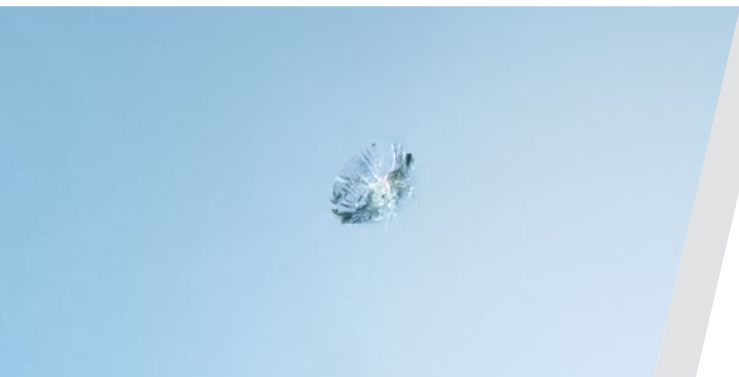
#### PAINT / BODY DAMAGE

- Surface scratches that will polish out during a normal reconditioning process.
- Minor bumper scratches that do not break the paint.



#### DENTS

- The first three panels with 3 or less minor dents that can be fixed with paintless dent repair are generally forgiven.
- Minor dents which are difficult to detect and are "out of normal sight."



#### WINDSHIELD / HEADLIGHTS / TAILLIGHTS

- Minor glass chips that are outside the driver's line of sight (Note: A driver's line of sight is defined as the area of the windshield where the wipers make contact while activated.)

### Excessive Wear and Tear

#### PAINT / BODY DAMAGE

- Scratches deep enough to catch your fingernail.
- Scratches covered with touch-up paint.
- Scratches/gouges to the plastic on bumper covers.
- Bumper damage from contact with driveways, parking blocks, etc.
- Abnormal quantity of scratches on bumpers.



#### DENTS

- Dents with paint damage.
- Highly visible or large dents.
- Minor dents on more than three panels.
- Dents on panels that have been previously repainted.
- More than three dents in a single top-facing panel (hood, roof, trunk lid, etc.).



#### WINDSHIELD / HEADLIGHTS / TAILLIGHTS

- Chips or scratches in the driver's line of sight.
- Any scratches or chips with "spider legs" or "bull's-eye".
- Any crack in the windshield, headlight or taillight lens or lens cover.
- Any windshield that has been repaired inside the driver's line of sight.
- Any of the above excess wear and tear damage requires replacement; repairs are not allowed.
- Any inoperable or non-Mitsubishi headlight, taillight, turn signal, fog light, etc., requires replacement.



## Examples of Wear and Tear

### Normal



#### WHEELS / WHEEL COVERS

- Cosmetic scratches less than 5cm that do not affect the performance (retention ability) of the wheel cover or wheel.



#### TIRES

- Tires with a 3.3mm (4/32in) tread depth or greater at the minimum-thickness point.
- Winter tires will be accepted on returned vehicles between November 1<sup>st</sup> and March 31<sup>st</sup>.

### Excessive Wear and Tear

#### WHEELS / WHEEL COVERS

- Cosmetic scratches greater than 5cm.
- Gouges or scrapes in the wheel.
- Any damage to the wheel that may affect performance (ability to hold air or support vehicle during operation).
- Non-Mitsubishi wheels or wheel covers with poor paint durability.
- Wheels or wheel covers with peeling finish due to surface contact (curbs, etc.).
- Missing or mismatched wheel covers.



#### TIRES

- Tires with less than a 3.3mm (4/32in) tread depth at minimum-thickness point.
- Tires with sidewall damage (cut, bulges, cracks, etc.).
- Any tire not part of a matching set per axle.
- Studded tires.
- Any tire that does not match vehicle's original tire type, quality, size and rating is not allowed.
- Winter tires will not be accepted on returned vehicles between April 1<sup>st</sup> and October 31<sup>st</sup>.



#### PREVIOUS REPAIRS

Any repair that was not properly performed, such as:

- Paint "spiders" or cracks in the paint caused by not using flex additives.
- Clear coat lifting/peeling.
- Tape lines from poor repair preparation.
- Sags/drips in the paint.
- Excessive "orange peel".
- Excessive dirt in paint.
- Colour mismatch.
- Sanding marks under paint.
- Paint cratering.
- "Wavy" panel repairs.
- Misaligned panels/doors/hood/trunk/hatch.





## Examples of Wear and Tear

### Normal



#### WARNING LIGHTS

Sometimes, a warning light in the gauge cluster will come on to let the driver know that an item needs attention. Some of these warnings could signal that a significant repair is needed (which would be considered excessive) while others are only a notice that a certain fluid needs topping up (which would be considered normal).

- Master Warning Light
- Low Fuel
- Low Tire Pressure

### Excessive Wear and Tear

#### WARNING LIGHTS

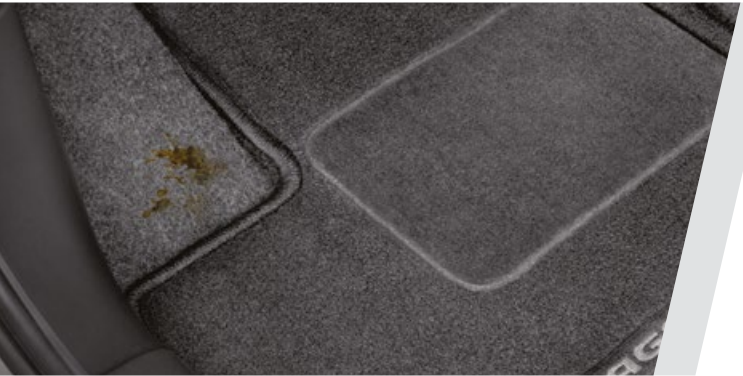
- Check Engine/Malfunction Indicator Light (MIL)
- ABS
- Airbags
- Oil Pressure





# Examples of Wear and Tear

## Normal



### CARPET

- Stains that can be removed as part of normal car reconditioning process.



### UPHOLSTERY

- Stains that can be removed as part of normal reconditioning.
- Seam separation with no signs of obvious abuse.

## Excessive Wear and Tear

### CARPET

- Stains that are too heavy to be removed as part of normal car reconditioning process.
- Any type of burn.
- Any visible rip, cut or tear.



### UPHOLSTERY

- Stains too heavy to be removed as part of normal reconditioning.
- Any type of singe.
- Any type of burn.
- Any rip, cut or tear.
- Scratches in fabric.
- Any hole created by the removal of after-market accessories (e.g., cellular phone mounting bracket).



### MISCELLANEOUS PARTS / ACCESSORIES

- Any damage caused by the installation or removal of parts and accessories
- Missing parts such as radios, speakers, navigation system, headlights, keys, remotes, key fobs, headphones, retractable cargo covers, etc.
- Any broken or inoperative part or accessory
- Poorly applied/peeling window tinting
- Any damage from alterations or modifications such as hitches, spoilers or lowering of the suspension
- Any repairs that do not restore the frame rails, undercarriage or unibody to the original specifications are not acceptable and may indicate frame damage
- Paint cratering
- "Wavy" panel repairs
- Misaligned panels/doors/hood/trunk/hatch





